



# General Sale and Supply Terms and Conditions

### Terms and conditions of sale

An order confirmed by us is binding at all times.

All prices are stated exclusive of value added tax (VAT).

A delivery includes only the services mentioned in our order confirmation, unspecified elements are Weland standard.

It is the customer's responsibility to investigate any regulatory requirements before drawing work and production commences.

If, contrary to expectations, the payment deadline is not met, interest shall be calculated from the due date.

The customer may not set off or withhold payment for a delivery without our written agreement, unless there is a legal counterclaim. This also applies to any complaints.

Delivery ufranco FCA factory in Sweden, in accordance with current Incoterms, excl. pallets and packaging. If you want Weland to book transport, unloading assistance with a forklift or suchlike shall be required.

In the event of cancellation or return, full coverage for loss of profit and incurred costs will be required - however, a minimum of 15% of the order amount before planning, and a minimum of 30% of the order amount after planning has started. Planning includes drawing or calculation. Any surveying is added as an incurred cost in addition to these minimum rates.

When reducing the order amount, cover for loss of profit is also required at the same minimum rates as set out above.

If an order is put on hold in whole or in part, or the approval time is exceeded, invoicing will be done on account in accordance with the same minimum rates.

In the event of postponement of production, deliveries, installation, planning or other works, Weland reserves the right to regulate prices and times, as well as to invoice on account.

If the customer, for whatever reason, postpones approval of drawings, postpones collection of goods, or puts orders with Weland on hold, Weland shall be entitled to cancel the order without compensation, remuneration, or reimbursement of any kind to the customer.

### Terms of delivery

It is assumed that the delivery is checked immediately upon receipt and any complaints must reach us no later than 7 days after receiving the delivery. In addition, the terms set out in the Danish CRM Act §38 apply.

The specified delivery time is based on our best estimate.

Any claims for compensation for costs as a result of delivery delays, or any defects and damage, are not accepted.

We reserve the right to correct any errors ourselves. We do not accept correction of any errors and omissions without prior written agreement.

If the delivery time is postponed by the customer after the work has started, we reserve the right to invoice based on the original delivery time.

When a delivery requires the use of EUR pallets or special packaging, this will be charged separately and cannot be returned.

## Terms of payment

Our standard terms of payment are net before delivery and apply unless otherwise confirmed by us.

30 days net may be agreed upon the issuance of a bank guarantee or with sufficient FICO credit max = 2% of the company's equity capital in case of surplus, or 0% in case of deficit. Therefore, no credit is given in the event of a negative net result.

Stated prices are your net prices in DKK exclusive of VAT.

Unless otherwise stated, prices are based on today's level and are applicable for 40 business days from quote date.

### Surety for payment

Weland reserves the right, at any time and regardless of payment terms, to be able to demand surety for payment in the form of a bank guarantee, where establishment costs are paid by Weland, or in the form of advance payment prior to delivery.

If payment of our invoice is made after the last due date, Weland reserves the right to the following:

- 1. Stoppage of work.
- 2. Payment of goods and services that have already been invoiced shall be made before work recommences.
- 3. Payment for future deliveries of goods and services shall subsequently be made in advance, or a bank guarantee must be provided.